

### About CEL Group

#### **CEL Group**

Telford, Shropshire, UK

UK based subcontract group of engineering companies

Integrated China and European facilities

#### **CEL Sheetmetal Ltd**

Precision sheet metal work, CNC punching, laser, tube cutting and full fabrication facilities

#### **China Enterprise UK Ltd**

Control of Chinese manufacturing and supply chain

Engineering and technical management Logistics and shipping from China ISO 9001:2000

#### **CEL Logistics Ltd**

Global unification of supply chain UK warehousing and distribution Assembly and testing facilities

### **CEL Jiaxing**

200,000 sq ft (19,000 sq m) manufacturing facility
Sheet metal work, metal pressings, tubular
manipulation and fabrication
Sourcing and assembly
Warehousing and container distribution
ISO 9001:2000

### **Specialist Suppliers**

Strategic partnerships
Established trading relationships
Quality approved
Cost managed
Efficiency controlled

### What we do

- Complete in-house component supply
- Sub-assembly manufacture
- Full electro-mechanically tested products for OEMs
- Strategic sourcing from quality approved suppliers
- Control specialist supply chain
- Supply chain logistics, storage, kanban within Europe and China
- Direct mixed product containers
- All shipping, logistics, UK clearing and importation charges

### **CEL Sheetmetal Ltd**

- State of the art subcontract sheet metal manufacturer
- In-house capabilities include:

Laser cutting

CNC punching

Tubular laser cutting

Tubular manipulation

CNC press braking

Spot welding

**Pemserting** 

- Have full product assembly lines
- Carry stockholding against customer order
- Deliver and operate kanban systems or direct to line call offs
- Prototype capability



# **CEL Logistics**

- Integrate the benefits of all Group companies into one package
- Supply chain unification
- Produce complete assemblies and builds to specification
- Testing and quality control
- Stockholding against customer order
- Deliver and operate kanban systems or direct to line call offs



## China Enterprise UK Ltd

- Operates modern 200,000 sq ft (19,000 sq m) manufacturing facility,
   CEL Jiaxing, Shanghai
- Transfer and control of subcontract OEM manufacturing
- Reduce costs and improve bottom line profit
- Fully ISO 9001:2000 certified
- Manage and control all engineering and manufacturing processes

# **CEL Jiaxing**

- China Enterprise UK Ltd managed and controlled operation
- 200,000 sq ft (19,000 sq m) manufacturing facility, Shanghai
- Long term low cost base
- Virtually unlimited capacity for expansion



# Chinese production facilities

- Sheetmetal work and fabrication
- Presswork
- Tubular manipulation and fabrication
- Plastic injection moulding
- Tooling for plastics
- Metal turning
- Mig, Tig and Spot welding
- Powder coating and wet spraying
- Extrusions
- Ultra sonic welding



# Chinese assembly work

- Mechanical assembly
- Electrical assembly
- Electro-mechanical assembly
- Final testing procedures and certification offered

# Storage and Logistics, Europe and China

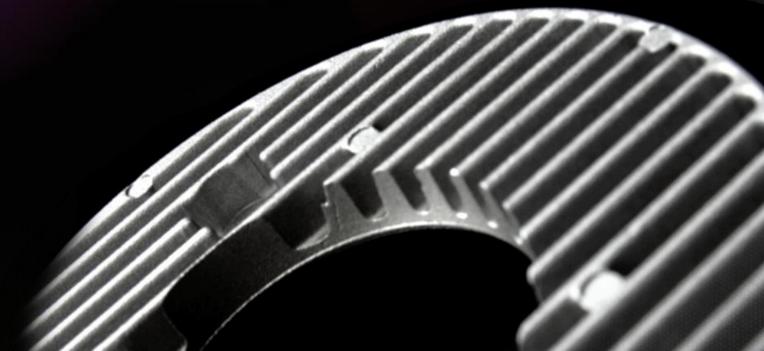
- Logistics and shipping to required destination
- Delivery to customer schedule or 'kanban'
- Storage in China as part of supply chain
- Specialised packing to customer order
- Source design and printing for bespoke packaging



# Minimising risk

- Quality
- Communication
- Intellectual property
- Engineering expertise
- Process controls





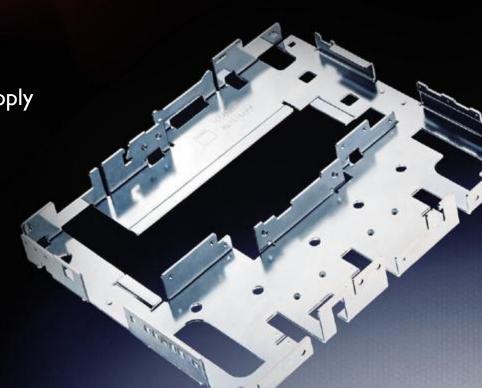


# Why CEL?

- Strong global communication structure
- Intellectual property protection
- Full engineering and quality control systems

### Strengths

- Price advantages and cost effective supply
- Contracts covered by English law
- Ease of communication
- Project management
- Currency risk management



## Why CEL? (continued)

- Strong European and China based engineering and project team
- Partnership approach
- Reverse engineering enabling cost improvements
- Stocking in China and Europe plus full logistics service
- Deliver within budget and on time
- Manufacturing facility in Telford, UK and Shanghai
- Experienced
- Responsive



# Key benefits

- Opportunity to cut costs without quality compromise
- Cut purchasing costs
- Cut production costs
- Reduced design and development costs
- Restored margins
- Increased profitability
- Improved competitiveness



### The future

Establishment of new facilities in Shenzen and Guangzhou

Continued investment in new technology and equipment

 Expansion and development of dedicated UK assembly and testing facilities

