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COMPANY PRESENTATION

B N M
avtomotive industry d.o.o.

Maribor, Slovenia

Oktober 2014

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Theme

- History BNM
- Product portfolio
- Customers
- Machine plant
- Production area
- QM and Certification
- Facts and value
- Turnover
- Organigram

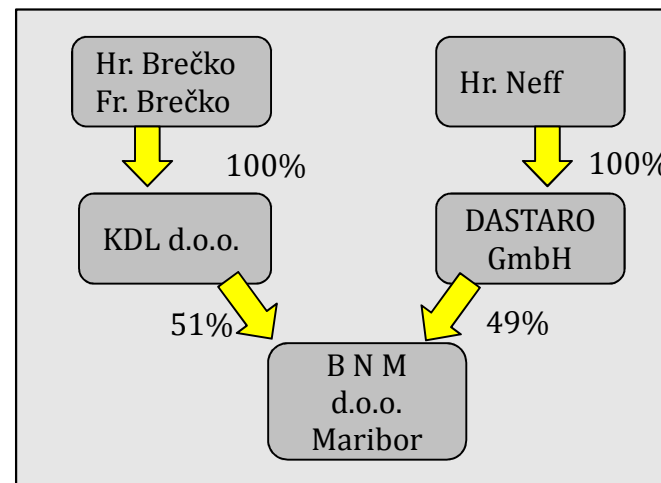
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Beginnings

Company was established in July 2011 by Mr. Brečko and Mr. Neff. Participation and ownership come from their companies KDL Ltd. and DASTARO GmbH.

Both directors of B N M d.o.o. have considerable experience in establishing and managing company in the automotive industry. Under the authority of previous employers are jointly set up a successful company Starkom Ltd. Maribor, which was in their mandate effectively managed and organized.



Mr. Brečko was ahead of its engagement in Starkomu deputy director in Unior – Strojna oprema. Mr. Neff was by Daimler in Stuttgart for 20 years and he has successfully led the planning of investments in the field of processing and welding sheet metal.

Following the bankruptcy of the Company Karoserije d.o.o. and with the support of Daimler were in the summer of 2011 Company BNM established in consultation and with the support of key customers like Company Wagon and Daimler. Building and the large press lines are rented in an asset deal from the liquidator.

Large parts of the special welding equipment and tools with long-term leases are owned by company Daimler or Wagon. In the last three years, BNM has its own resources a whole new set of equipment purchased as new Presses, 3-D laser, robot welding system, etc.).

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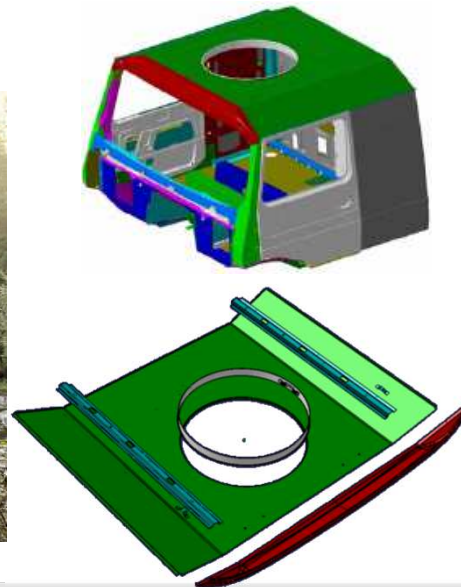


Products -Portfolio

Raw Cabins - Unimog



Big sheet metal parts for Zetros



Komplette doors for Unimog and Zetros - raw



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Products -Portfolio



Body-in-white parts G-Klasse



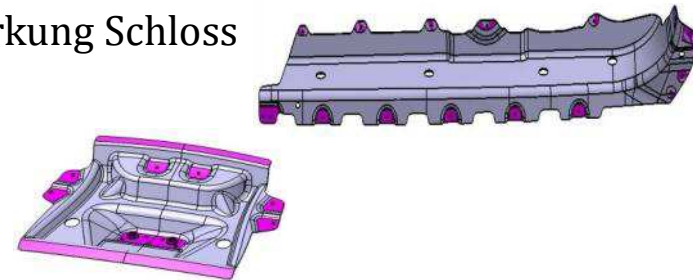
Mudguards for BMW F12/F13



Mini Pacemen + Countrymen



Türverstärkung u. Verstärkung Schloss

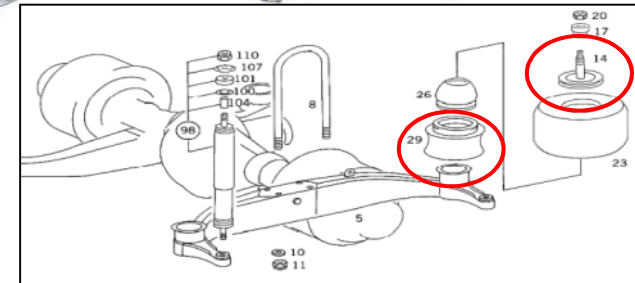
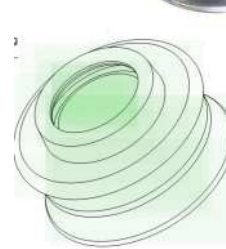
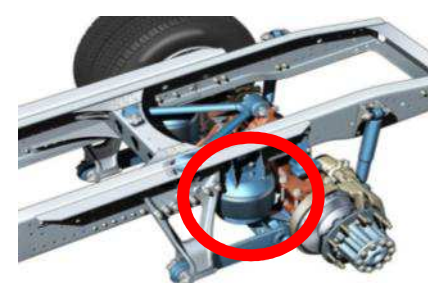


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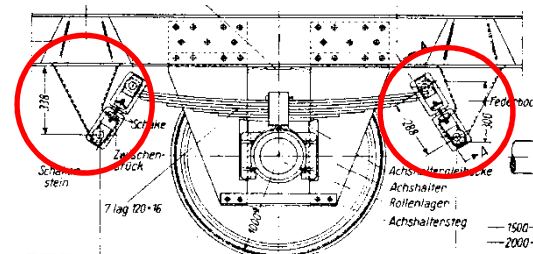


Produkt-Portfolio

Welding components of air suspension for Trucks and Busses



Axis komponenten für Rail Industry



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Produkt-Portfolio

Housing for Industriefilters



Housing for
Submarine

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Customers



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Machine plant

- Line of heavy presses: 6 pcs 800 T - 1600 T
- Line of middle presses: 3 pcs 600 T - 800 T
- Line of light presses: 5 pcs 100 T - 200 T
- Plate shears
- 2D laser and 3D laser
- Sheet metal bending machine
- Tube bending machines
- Cleaning and scoring device



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Cabin production welding and assembly

- spot welding of the constituent elements
- lines for the cab assembly
- welding and door assembly



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New means of Production



Laser machine 3D Held



Robot - MAG-Welding



Round-Welding machine



Taillier machine Imtec



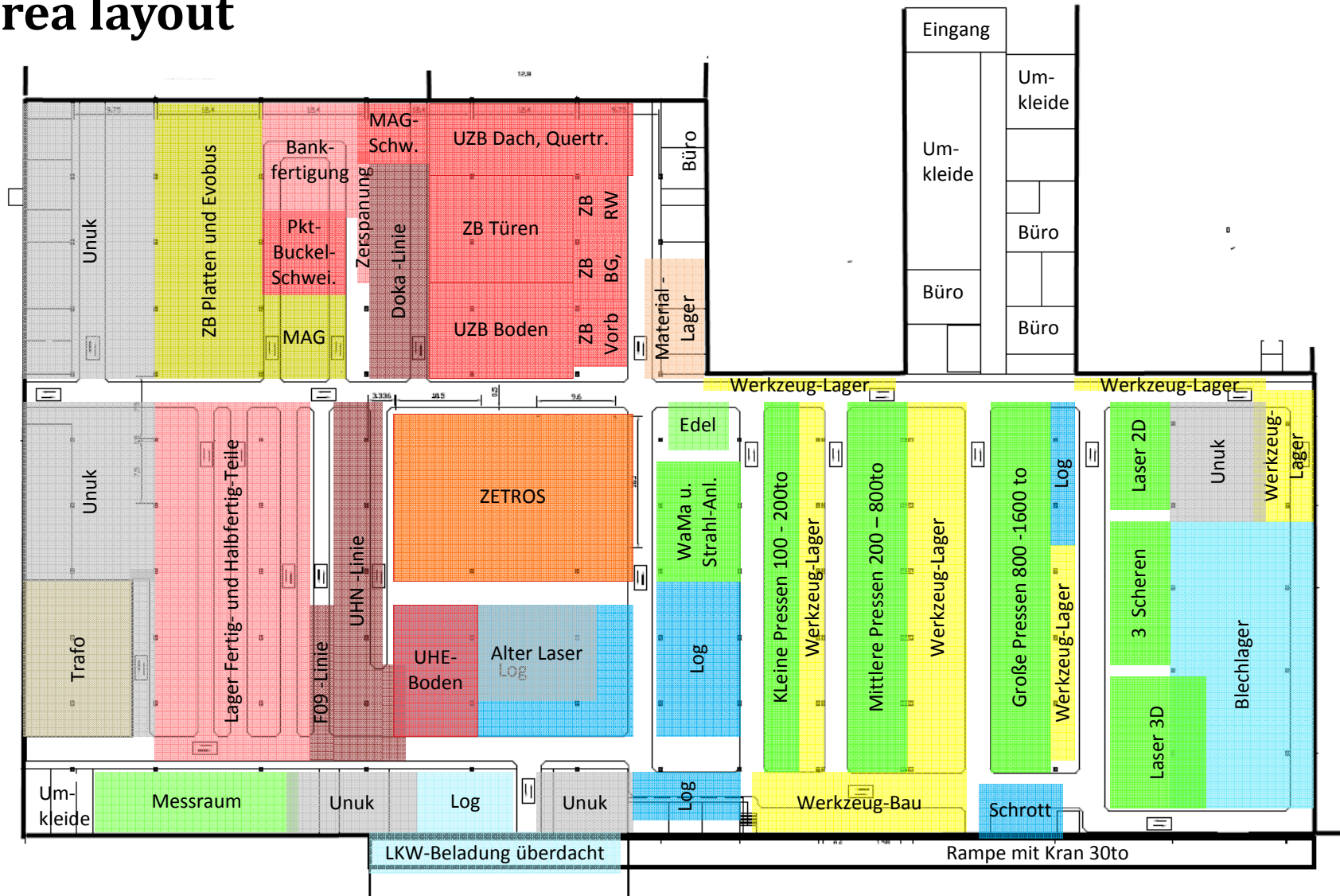
3-Cells -MAG-Welding machine



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Area layout



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QM-System und Certification

- Certification for welding according DIN 287 im
- Certification according DIN 15085
- Certification according ISO TS 16949 - TÜV Süd

Januar 2013

April 2013

Marz 2014



DIN 15085



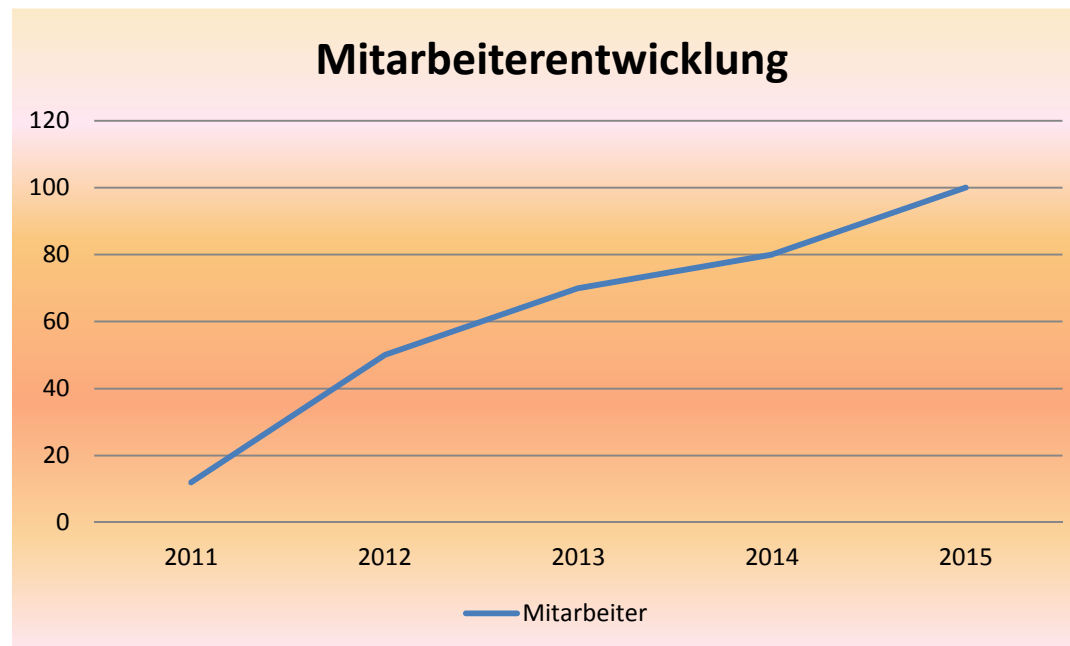
TS 16949

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Facts and value

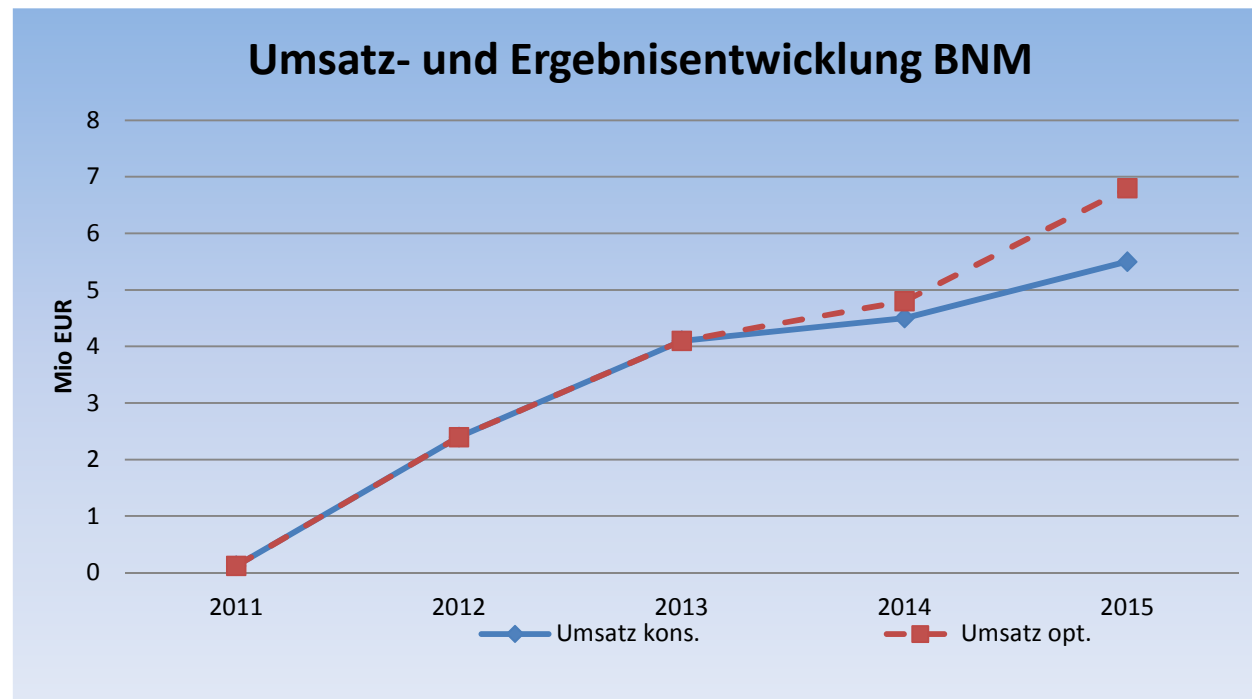
- Production area: 13.000 qm
- Total Area: 17.000 qm
- Turnover 2013: 4,09 Mio EUR
- Turnover till E. Sept. 2014 : 3,18 Mio EUR
- open Orders till end 2014: 1,45 Mio EUR
- Employments 1.10.2014: 80



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Turnover and development

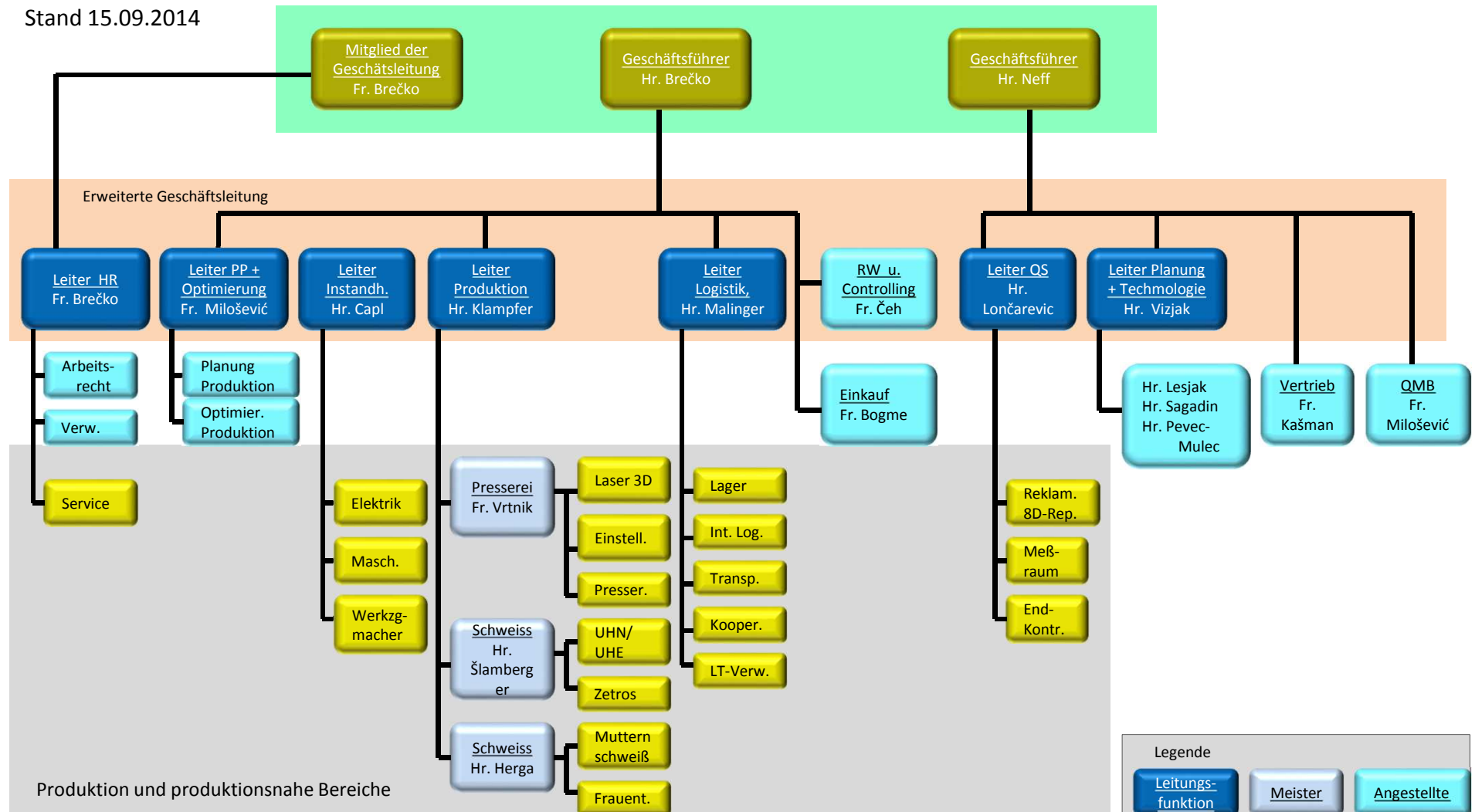




Organigramm BNM

Makroorganisation

Stand 15.09.2014



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Where we are

The company BNM d.o.o. is located in Maribor, Slovenia's second largest city, on the industrial site of the former Yugoslav and Slovenian commercial vehicle production TAM.

Maribor is connected via the A1 at the European Motorway network, Graz is 60 minutes away, Stuttgart 8h by truck.



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Contacts

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